

One page plan

Letting go



1. What is your exit date and why?

2. What are you doing to prepare for exit?

3. Which key suppliers or partners do you need to lock in and how?

4. Which key customers do you need to lock in and how?

5. What is the value of your business?

6. What intellectual property and assets are you selling?

7. What are you doing to reassure a new buyer the business will continue without you?

8. Document critical parts of the business
